

MARCO FONGONI

Date of Birth: 19/11/1990

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[personal web page](#)

RESEARCH INTERESTS

I am an applied theorist with interests at the intersection of behavioural economics, the microeconomics of the employment relationship, and the macroeconomic theory of wages and unemployment.

Behavioural Economics: reference-dependent preferences, loss aversion, fairness, reciprocity, framing, reference point formation, social norms, social identity.
Labour Markets: wage setting behaviour, employment relationships, employment contracts, wage dynamics, unemployment, search and matching models.
Macroeconomic Theory: business cycles, hysteresis, monetary policy theory.

ACADEMIC APPOINTMENTS

Assistant Professor in Economics, <i>Aix-Marseille School of Economics, Marseille, France</i>	2022–present
Lecturer (Assistant Professor) in Economics, <i>University of Strathclyde, Glasgow, UK</i>	2018–2022
Honours Year Coordinator, <i>University of Strathclyde, Glasgow, UK</i>	2018–2022

EDUCATION

Ph.D. Economics, <i>University of Strathclyde, Glasgow, UK</i> Thesis Title: <i>Asymmetric Reciprocity, Reference Wage Formation, and the Theory of Wages and Unemployment</i> Examining Committee: Prof. Mike Elsbj, Dr. David Comerford.	2013–2017
M.Sc. Applied Economics, <i>University of Strathclyde, Glasgow, UK</i>	2012–2013
B.A. Economics, <i>Università Politecnica delle Marche, Ancona, Italy</i>	2009–2012

FURTHER EDUCATION AND TRAINING

<i>TU Berlin, Berlin, Germany</i> 11 th BESLab Summer School on Experimental Macroeconomics	2018
<i>Paris School of Economics, Paris, France</i> Summer School on Experimental Economics (OECD) Organisation for Economic Co-operation and Development, Paris, France	2018
Internship, Directorate for Employment, Labour and Social Affairs <i>University of Edinburgh, Edinburgh, UK</i>	2016
Ph.D. Training: Scottish Graduate Programme in Economics <i>Kiel Institute for the World Economy (IfW), Kiel, Germany</i>	2013–2014
8 th Kiel Institute Summer School on “Reassessing Monetary Policy”	2014
<i>Linnaeus University, Växjö, Sweden</i> Exchange (Erasmus) Student, B.A. Economics: 3 rd year	2011–2012

TEACHING EXPERIENCE

Lecturer & Coordinator, <i>University of Strathclyde, Glasgow, UK</i> <u>Advanced Macroeconomics</u> (Undergraduate, 4 th year); <u>Intermediate Macroeconomics</u> (Undergraduate, 2 nd year)	2018–present
Teaching Associate, <i>University of Strathclyde, Glasgow, UK</i> <u>Advanced Macroeconomics</u> (Coordinator)(Undergraduate, 4 th year); <u>Behavioural Economics</u> (Undergraduate, 4 th year) <u>International Macroeconomics</u> (Coordinator)(M.Sc.)	2017–2018
Teaching Assistant, <i>University of Edinburgh, Edinburgh, UK</i> <u>Macroeconomics</u> (Undergraduate, 2 nd Year)	2017

Teaching Assistant, *University of Strathclyde, Glasgow, UK*
Macroeconomics (Undergraduate, 4th year);
Introduction to Economics (Undergraduate, 1st year)

2014–2015

PH.D. SUPERVISION

University of Strathclyde, Glasgow, UK

Yuriy Zhukov on “The Loyalty Penalty: Impacts on Consumers and Policy Responses”

2020–present

AWARDS AND GRANTS

Qualification aux fonctions de Maître de Conférences	2020
Hochschuljubiläumsfonds der Stadt Wien (10.000 Euros) <i>Co-investigator</i>	2019
Sir Alec Cairncross Prize for best paper by a junior economist (finalist), <i>by the Scottish Economic Society</i>	2019
Teaching Excellence Award, <i>by the Strathclyde Students Union</i>	2018
Early Career Engagement Grant, (7.800 Pounds), <i>by the Scottish Institute for Research in Economics</i>	2016
University Research Studentship (3 years full fees + stipend), <i>by University of Strathclyde</i>	2013
Best Overall Performance Award (M.Sc. Applied Economics), <i>by University of Strathclyde</i>	2013
Honour Loan “Prestito D’Onore”, <i>from Banca Sella, Civitanova, Italy</i>	2012
Erasmus Scholarship, <i>by Università Politecnica delle Marche, Ancona, Italy</i>	2011

RESEARCH OUTPUTS

Publications

◇ Asymmetric Reference-dependent Reciprocity, Downward Wage Rigidity, and the Employment Contract, (2019). *Journal of Economic Behavior & Organisation*, 163 (July), p. 409–429. (with A. Dickson).

Working Papers

◇ Forward to the past: Short-Term Effects of the Rent Freeze in Berlin (2022) (with A. M. Hahn, K. A. Kholodilin, and S. R. Waltl) (*Revise & Resubmit at Management Science*)

◇ Does Pay Inequality Affect Worker Effort? An Assessment of Existing Laboratory Designs and Evidence, (2021).

◇ Asymmetric Reciprocity and the Cyclical Behaviour of Wages, Effort and Job Creation, (2020). (*Revise & Resubmit at American Economic Journal: Macroeconomics*). Former University of Strathclyde Working Papers No. 1809.

◇ Social Comparison, Wage Inequality and Procedural Fairness: an Experimental Investigation, (2019). (with J. Hepp and S.R. Waltl).

◇ A Theoretical Note on: Asymmetries in Intensity and Persistence of Reciprocity in Labour Markets, (2018). University of Strathclyde Working Papers No. 1815.

Policy Articles

◇ People and policy: behavioural economics and its policy implications, (2015). *Fraser of Allander Economic Commentary*, 38(3), 93-106. (with A. Dickson).

WORK IN PROGRESS

- ◇ *Asymmetries in Intensity and Persistence of Reciprocity in Labour Markets*. (with A. Dickson and J. Norris)
- ◇ *To Cut or Not To Cut? Theory and Evidence on the Frequency of Nominal Pay Cuts*. (with D. Schaefer and C. Singleton)
- ◇ *Aspirations and Students’ Performance* (with J. Norris, A. Romiti, and Z. Shi)
- ◇ *Relative Wage Comparisons and Unemployment Hysteresis*.
- ◇ *The “Fair” Wage: Perspectives on Reference Wage Formation in Labour Markets*.

TALKS

Invited Seminars

Departmental Seminar (webinar), <i>Vienna University of Economics and Business, Vienna, Austria</i>	May 2021
Brown Bag Seminar (webinar), <i>Bergische Universität Wuppertal, Wuppertal, Germany</i>	May 2021
Economics and Psychology Seminar (webinar), <i>Université Paris 1 Panthéon-Sorbonne, Paris, France</i>	April 2021
Departmental Seminar, <i>University of Reading, Reading, UK</i>	October 2019
Departmental Seminar, <i>Università Politecnica delle Marche, Ancona, Italy</i>	June 2016
Specialist Seminar Session, <i>University of Edinburgh, Edinburgh, UK</i>	October 2015

Conferences & Workshops

SES (Scottish Economic Society) Conference, <i>Glasgow, Scotland, UK</i>	April 2022
RES (Royal Economic Society) Conference (online), <i>University of Belfast, Belfast, UK</i>	April 2021
NOeG WU Winter Workshop, Vienna, Austria	December 2019
AIEL (Associazione Italiana Economisti del Lavoro) Annual Conference, <i>Novara, Italy</i>	September 2019
SES (Scottish Economic Society) Conference, <i>Perth, Scotland, UK</i>	April 2019
9 th Workshop on Theoretical and Experimental Macroeconomics, <i>TU Berlin, Germany</i>	July 2018
Workshop on Experimental Economics, <i>Paris School of Economics, Paris, France</i>	June 2018
RES (Royal Economic Society) Conference, <i>University of Sussex, Brighton, UK</i>	March 2018
EEA (European Economic Association) Annual Meeting, <i>Lisbon, Portugal</i>	August 2017
EEA (European Economic Association) Annual Meeting, <i>Geneva, Switzerland</i>	August 2016
RES (Royal Economic Society) Conference, <i>University of Sussex, Brighton, UK</i>	March 2016
SGPE Crieff Hydro Conference, <i>Crieff, UK</i>	January 2016
Stirling Behavioural Science Ph.D. Conference, <i>University of Stirling, Stirling, UK</i>	June 2015

ADDITIONAL INFO

Peer Reviewer	<i>Journal of Economic Behaviour & Organizations; Games; Employee Relations.</i>
IT Skills	PYTHON, LIONESS Lab, MATLAB, STATA.
Languages	Italian (Native); English (High Proficiency); French (Basic).
Other Interests	Philosophy: Philosophy of Science and History of Economic Thought. Music: Classic/Electric Guitar, Piano, Music Theory (Solfeggio), Electronic Music Production.

REFEREES

Professor Mike Elsby

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Professor Graeme Roy

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Dr. Alex Dickson

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Professor Alberto Zazzaro

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