

# Federico Trionfetti

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## RÉSUMÉ

I obtained a Laurea cum laude from La Sapienza University (Rome) in 1991 and a Ph.D. from the Graduate Institute of International Studies (Geneva). Between 1996 and 2000 I spent three semesters at Harvard University (Cambridge, MA) as visiting fellow and two years at the London School of Economics as a Marie Curie post-doctoral fellow. In 2002 I have passed the concours national d'agrégation (France) and have been appointed professor (professeur 2ème classe). In 2009 I have been promoted to professeur 1ère classe as the result of a national competitive selection procedure. From 1996 to date I have been consultant on occasional bases for the WTO, the OECD, the European Commission, the UNCTAD, and the Inter-American Development Bank. I served as member of the jury for the concours national d'agrégation in 2005-2006. I am currently responsible for the international relations of Aix-Marseille School of Economics. To date I have never benefited from sabbatical or any other form of course reduction (such as délégation CNRS).

## CURRENT POSITION AND AFFILIATION

Formal position in the French administration: Professeur des universités, 1ère classe.

Affiliation: Aix-Marseille University (Aix-Marseille School of Economics), CNRS & EHESS.

## PREVIOUS APPOINTMENTS

1996-1997	Assistant professor, Ohio University, Athens OH, USA.
1997-1998	Visiting Scholar, Harvard University, Cambridge MA, USA.
1998-2000	Marie Curie Research Fellow, London School of Economics, UK.
2000-2001	Lecturer (permanent position), Queen's University of Belfast, UK.
2001-2002	Lecturer (permanent position), King's College London, UK.
2004-2008	Adjoint FNS Professor, Graduate Institute of International Studies, Geneva, CH.
2002-2006	Professor of Economics, Université Paris 13.

## EDUCATION

<b>Ph.D.</b>	In International Economics at the Graduate Institute of International Studies (GIIS). Geneva, July 1996. Supervisor: Professor Richard Baldwin.
<b>M.A.</b>	In International Economics, GIIS, September 1993. Supervisor: Professor Richard Baldwin.
<b>B.A.</b>	<i>Laurea in Economia e Commercio</i> , La Sapienza University, Rome, March 1991. Supervisor: Professor Giancarlo Gandolfo.

## RESEARCH AREAS

International trade, economic geography, macroeconomic aspects of international trade: theory, policy and empirics.

## SCIENTIFIC PUBLICATIONS

### Articles in refereed journals.

- [1] Trionfetti F. (1997) « Public Expenditure and Economic Geography », *Annales d'Economie et de Statistique* 47 : 101-120.
- [2] Trionfetti F. (2000) « Discriminatory Public Procurement and International trade », *The World Economy* 23 (1): 57-76. Reprinted in Evenett, S. (ed.) “*The WTO and Government Procurement*” Edward Elgar, 2006.
- [3] Trionfetti F. (2001) « Public Procurement, Market Integration and Income Inequalities », *The Review of International Economics* 9 (1): 29-41.
- [4] Brülhart M. and F. Trionfetti (2001) « Industrial Specialisation and Public Procurement: Theory and Empirical Evidence ». *The Journal of Economic Integration* 16 (1): 106-127.
- [5] Trionfetti F. (2001) « Using Home-Biased Demand to Test Trade Theories », *Weltwirtschaftliches Archiv* 137 (3): 404-426.
- [6] Trionfetti F. (2002) « Home-Biased Government Procurement and International Specialisation », *Economie et Prevision* 152-153 (1-2): 141-150.
- [7] Brülhart M. and F. Trionfetti (2002) « Achats publics et spécialisation internationale : l'effet d'entraînement ». *Economie Internationale* 89-90 : 173-187.
- [8] Crozet M. and F. Trionfetti (2002) « Effets frontières entre les pays de l'Union Européenne : le poids des politiques d'achats publics » *Economie Internationale* 89-90 : 189-208.
- [9] Brülhart M. and F. Trionfetti (2004) “Public Expenditure, International Specialisation and Agglomeration”, *European Economic Review*, 48 (4): 851-881.
- [10] Crozet M. and F. Trionfetti (2008) “Trade costs and the Home Market Effect” *Journal of International Economics* 76 : 309–321.
- [11] Brülhart M. and F. Trionfetti (2009) “A Test of Trade Theories when Demand is Home Biased”, *European Economic Review* 53, pp. 830-845.
- [12] Annicchiarico B., Orioli F. and F. Trionfetti (2012) “National Oligopolies and Economic Geography” *Annals of Regional Sciences* 48(1): 71-99.
- [13] Brülhart M., C. Carrère and F. Trionfetti (2012) “How Wages and Employment Adjust to Improved Market Access: Evidence from Austria” *Journal of International Economics*, 86: 68–81.

- [14] Ricci L. A. and F. Trionfetti (2012) “Productivity, networks, and export performance: evidence from a cross-country firm dataset”. *Review of International Economics* Volume 20 (3): 552–562, (*Special Issue in Honor of G. Gandolfo*).
- [15] Crozet M. and F. Trionfetti (2013) “Firm-level comparative advantage”. *Journal of International Economics* 91 (2013) 321–328.
- [16] Trionfetti F. (2015) “Public Debt and Economic Geography” *International Regional Science Review* vol. 38, 1: pp. 92-113.

#### Contributions to books

- [1] Gandolfo G. with contributions by F. Trionfetti (2014), *International Trade Theory and Policy* Springer. (I have contributed with two new chapters and various sections).

#### Contributions to edited volumes

- [1] Trionfetti (2002) « Home Biased Government Procurement and International Trade: Descriptive Statistics, theory and empirical evidence », dans Sue Arrowsmith, Martin Trybus (eds.) *Public Procurement: the continuing revolution*. ISBN 90-411-9890-3
- [2] Trionfetti (2004) « The home market effect in a Ricardian model with a continuum of goods », dans Mucchielli J.-L. and T. Mayer (eds.), *Multinational Firms' Location and New Economic Geography*, Cheltenham : Edward Elgar, 2004. ISBN 1-84376-654-X.

### **TEACHING EXPERIENCE**

At undergraduate level I have taught microeconomics, macroeconomics, public economics, international trade, and industrial organisation. At the master and doctoral level I have taught international trade, international macroeconomics, industrial organisation, and mathematical economics.

I have been director of the “Diplomatic Programme” of the Graduate Institute of International Studies from 2004 to 2007.

### **OTHER ACADEMIC ACTIVITIES**

Co-editor of *Economie Internationale / International Economics* from July 2005 to June 2009.

Member of the recruiting committee of the *Concours National d'Agrégation en Sciences Economiques* (national selection for professorship in France) presided by Rodolphe Dos Santos Ferreira, Paris 2005-2006.

Member of the recruiting committee of University Paris 1 (May 2011).

Member of jury in numerous thesis committees.

Co-organiser of numerous international conferences in France; Italy, Spain; Switzerland, and UK;

Referee for: *American Economic Review*, *International Economic Review*, *Journal of International Economics*, *European Economic Review*, *Review of International Economics*, *Economic Journal*, *Journal of Economics and Management Strategy*, *Regional Science and Urban Economics*, *Journal of Economic Geography*, *Journal of Urban Economics*, *Journal of the Japanese and Interanatoinal Economics*, *Canadian Journal of Economics*, *Journal of Economic Behaviour and Organisation*, *Scandinavian Journal of Economics*, *Journal of Comparative Economics*, *Annales d'Economie et de Statistique*, *Revue Economique*, *Revue d'Economie Politique*, *Annals of Regional Science*, *International Regional Science Review*, *Scottish Journal of Political Economy*, *Southern Economic Journal*, *Journal of Regional Sciences*, *World Trade Review*, *Regional Studies*, *Portuguese Journal of Economics*, *Louvain Economic Review*, *Public Procurement Law Review*, *Review of Industrial Organization*, and others.

### **CONTRIBUTIONS TO ECONOMIC POLICY**

From 1997 to present I have been consulted various times on issues related to public procurement and international trade by the following institutions: WTO, UNCTAD, OECD, the European Commission, the governments of France (via CEPPII) and Uruguay (via the Inter-American Development Bank). The objective of these consultancies has been to provide the scientific support to the negotiating positions or to inform the institutional debate. Sections of my reports have been inserted in official documents of the abovementioned institutions.

### **GRANTS**

From 1996 to present I have been awarded various individual and collective research grants from the European Science Foundation (ESF), the Swiss National Funds (SNF), the Economic and Social Research Council (UK), the CEPREMAP (F), and the Agence National de la Recherche (ANR). I have been project leader for the ESF grant (which counted 14 members) and for the ANR grant (8 members).

### **CONFERENCES**

The papers listed above have been presented in numerous conferences organised, among others, by the Center for European Studies (Harvard University), the CEPR London (ERWIT), the European Economic Association, the American Econometric Society, the Midwestern International Macroeconomics Meetings (USA), The Empirical Investigation in International Trade Annual Conference (USA), Euro-Latin Study Network in International Trade, the ETSG, the DEGIT, and national economic associations in France, Ireland, Italy (ITSG) and the United Kingdom.

### **LANGUAGES**

Fluent in English, French, Italian (native language), Spanish.