

Curriculum Vitae for Gaute Torsvik

Born 14 August 1963 in Voss, Norway.

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EDUCATION

Dr.oecon Norwegian School of Economics and Business Administration. 1992

RESEARCH INTERESTS

Public economics, labor economics, development economics

ACADEMIC EMPLOYMENT

University of Oslo, Dept. of Economics, Associate professor, Sept 2014

University of Bergen, Dept. of Economics, Professor, 1998 - 2014

University of Bergen, Dept. of Economics, Associate Professor, 1993 - 1998

CMI., Research fellow, Oct 2002–present

SPS - HiOA, Professor II - 2013 - present

PROFESSIONAL APPOINTMENTS

Research fellow, *ESOP*, 2007–present

Research fellow, *CESifo*, 2002–present

PUBLICATIONS

Books:

- *Incentive problems and Economic Organization* (ed) 1998 Fagbokforlaget
- *Human Nature and Social Structure; a critical introduction to economic theory* (in Norwegian); Samlaget 2003. Published at Daidalos, Sweden, 2006.

Papers (English, peer reviewed):

1. Costs and consequences of abortions to women and their households: a cross-sectional study in Ouagadougou, Burkina Faso (with P. Ilboudo, C. Greco and J. Sundby), Forthcoming *Health Policy and Planning*, Oxford University Press.
2. Getting People into Work: What (if Anything) Can Justify Mandatory Activation of Welfare Recipients? (Co-author A Molander). Forthcoming *Journal of Applied Philosophy*.
3. “Using incentives to attract nurses to remote areas of Tanzania: a contingent

- valuation study” forthcoming in *Health Policy and Planning* 2014, Oxford University Press.
4. ”Anticipated discussions in a social dilemma” *Rationality and Society* 2011 (Co-authors Anders Molander, Sigve Tjøtta and Therese Kobbeltvedt).
 5. □“Overworked? The relationship between workload and health worker performance in rural Tanzania” *Journal of Health Economics* 2010 (Co-authors Ottar Mæstad and Arild Aakvik)
 6. “Testing Guilt Aversion” *Games and Economic Behaviour* 2010 (Co-authors Tore Ellingsen, Magnus Johannesson and Sigve Tjøtta)
 7. "Networks, middlemen and other (urban) labour market mysteries” *Indian Growth and Development Review* 2010 (Co-author Vegard Iversen)
 8. “Foreign Economic Aid; should donors cooperate” *Journal of Development Economics* 2005.
 9. “Alleviation of long term poverty” *Journal of Public Economic Theory* 2005 (Co-author Fred Schroyen)
 10. "Social Capital and Economic Development: A plea for the mechanisms" *Rationality and Society* 2000.
 11. "Discretion and Incentives in Organizations" *Journal of Labor Economics* 2000 (Co-author Trond E. Olsen)
 12. "Collusion and renegotiation in hierarchies; the case of beneficial corruption" *International Economic Review* 1998 (Co-author Trond E. Olsen)
 13. "Term limits in politics" *European Journal of Political Economy*, 1997 (Co-author Kai Konrad).
 14. "Why should governments redistribute income" *The Nordic Journal of Political Economy*, 1996.
 15. "Limited intertemporal commitment and job design" *Journal of Economic Behaviour and Organisation*, 1996. (Co-authors Margaret A. Meyer and Trond E. Olsen.)
 16. "Intertemporal common agency and organizational design: How much decentralization?" *European Economic Review*, 1995. (Co-author Trond E. Olsen.)
 17. “When groups contribute to a public good: The importance of institutional framework for making collective decisions," *Public Choice*, 1994.
 18. “Profit taxation and tacit collusion” *FinansArchiv* 1994
 19. "The ratchet effect in common agency: Implications for regulation and privatization." *Journal of Law, Economics and Organization*, 9, 1993. (Co-author Trond E. Olsen.)
 20. “Regional incentive programs and the problem of time-inconsistent plans” *Journal of Economics* 1993.

WORKING PAPERS

- “Monitoring versus Gate-keeping: Evidence from a policy reform with extended self reporting of sickness absence” Working paper in Economics, UoB 2014. (Co-author K. Vaage)
- “Creativity and incentives in groups” CESifo working paper 2013
- "Dynamic peer effects in Sales Teams" Working papers in Economics, 10/2013. (Co-authors A. Aakvik and F. Hansen).

- Teams Punish Less. (With H Auerswald, C Schmidt, M Thum) CESifo Working Paper No. 4406 (September 2013)
- “Referrals, social proximity and worker discipline” (Co-authors A.Dhillon and V. Iversen), Cage Working paper 2012
- "Caste, local networks, and lucrative jobs: evidence from rural Nepal." (Co-authors Magnus Hatlebakk and Vegard Iversen)
- “Improving the quality of health care when health workers are in short supply” (Co-author Ottar Mæstad), CMI working paper 2011.
- “Team or individual, which bonus scheme does workers prefer?” CESifo working paper, 2011.
- “Introducing a sales bonus in customer service center” Working paper in Economics, UoB. (Co-author Karl Ove Aarbu)

WORK IN PROGRESS

- The impact of economic and social incentives on worker absence. Evidence from a regime shift within a firm. (With K O Aarbu)
- Precondition, respect and social security. (With S. D. Flåm)
- Performance pay and work motivation; evidence from a p4p reform in Tanzania (with J Borghi and E Pattoliard).
- Does claim outcomes affect insurance behavior? (M Mogstad and K Aarbu)
- Tax amnesty; how does media coverage impact on filing of taxable wealth (with F Schroyen)
- Customer service and sales; is there a conflict? Evidence from a call center.

OTHER PUBLICATIONS

English (non-refereed)

- Evaluating the impact of results based financing on health worker performance. Draft report. Washington: World Bank. 2013. (With C Lemièrè, CH Herbst, O Mæstad)
- Social capital and economic development. *Investigating social capital: Comparative perspectives on civil society, participation and governance* (Ed Selle and Prakash). Sage 2004
- The Hysteresis Thesis: Path Dependence in Economic and Social Systems. In: *Theory (and Methods in the Social Sciences*. Columbia University Press. 2002.

Norwegian

- Tillit i økonomien. *Nytt Norsk Tidsskrift*. 2011.
- Profesjoner i økonomisk-teoretisk perspektiv. *Profesjonsstudier*. Red. A.Molander/L in Terum. Oslo: Universitetsforlaget 2009.
- På like vilkår? En analyse av konkurranse mellom offentlige og private foretak. *Økonomisk Forum*. 2006. (With Trond Bjørnenak, Nils-Henrik von der Fehr, Trond E. Olsen).

- Incentiv på arbeidsplassen. *Økonomisk Forum*. Nr. 6. September 2003.
- Tillit og økonomi. *Sosiologi i dag*, 30(3), 13-30, 2000.
- Økonomiske institusjonar i fattige land. In Rune Jansen Hagen og Karl R. Pedersen (red.): *Fordeling og vekst i fattige land*. Bergen: Fagbokforlaget, 1999. (With Bertil Tungodden)
- Organisering av arbeidsoppgåver i hierarkiske organisasjonar. In G. Torsvik (red.): *Informasjonsproblem og økonomisk organisering*. Bergen: Fagbokforlaget, 1998.
- Fattigdom og forsikring. In A. Rødseth og C. Riis (red.): *Markeder, ressurser og fordeling*. Artikler i anvendt økonomi. Oslo: Ad Notam Gyldendal, 1998. (With Kjetil Bjorvatn.)
- Truverdeproblem i økonomisk politikk. Tidsinkonsistente planar for distriktspolitikk som eit døme. *Norsk Økonomisk tidsskrift*. 1990.

TEACHING AND SUPERVISION

Teaching:

Introduction to Economics (undergrad), Microeconomics (grad/undergrad), Macroeconomics (grad/undergrad), Industrial Economics (grad), Game Theory (grad), Public Economics (grad (NHH)), Economics of Organization (grad).

Supervision:

PhD candidates: Bernt Chr Brun NHH (1998), Rune J Hagen NHH (2000), Bjarne Robberstad UiB (2005), Jonas G. Christiansen UiB (2010), Ida Lindkvist UiB (2011), Michael Munga UiB (2013), Patrick Iboudo UiO(2014).

Master students: I have supervised over 40 master students to the completion of their degree.

MISCELLANEOUS

Popular writing:

- Tillit som senket sykefraværet, *Aftenposten* April 2014.
- Når meir fridom fører til mindre velferd, *Dag og Tid* Oktober 2013
- Politi of Røver med og utan Pistol, *Dag og Tid* November 2012
- Natur, politikk og samfunn, *Dag og Tid*, November 2009
- Stinkar Økonomifaget, *Dagbladet* April 2008

Competitive research grants:

- Long-term effects of performance based financing of maternal health care. Globvac, Norwegian □Research Counsel 2014 - 2019 (Project leader (joint)).

- Tanzania Impact evaluation of results-based financing in the health sector in Tanzania. Funded by the Ministry of Foreign Affairs of Norway. 2011 – 2013. Core Member.
- Gender of children, education and occupational choice in Nepal, Funded by the □Research Council of Norway, 2010- .Member
- Social networks and labour migration in South-Asia. Funded by the Norwegian □Research Counsel 2008 – 2011. Project leader.
- Health Worker Motivation, Availability and Performance (MAP). Funded by the Norwegian □Research Counsel. 2006 – 2010. Core Member.

Refereeing:

American Economic Review, Rand Journal of Economics, Journal of Economic Behavior and Organization, Journal of Labor Economics, Scandinavian Journal of Economics, European Economic Review, Games and Economic Behavior, Management Science, Rationality and Society, Nordic Journal of Political Economy, Public Choice, Finanzarchiv, Economics and Philosophy.